Spivey Construction, Inc.℠
REMODELERS

www.SpiveyConstruction.com Since 1945

Here are some questions Spivey Construction, Inc. recommends you ask before signing a remodeling contract:

1. How long have you been in business?

2. Who will be assigned as project supervisor for the job?

3. Who will be working on the project? Are they employees or subcontractors?

4. Does your company carry workers compensation and liability insurance?
(Always verify this information by calling the agency. A copy of an insurance certificate does not let you know if the policy is still current. Even if the certificate has an expiration date. you cannot tell if the insurance has been canceled by either party. If licensing is required in your state also ask if the contractor is licensed and call to verify compliance with the law. Not all states offer or require licensing. Check with your local or state government agencies.)

5. What is your approach to a project such as this?

6. How many projects like mine have you completed in the past year?

7. May I have a list of reference from those projects?

8. May I have a list of business referrals or suppliers?

9. What percentage of your business is repeat or referral business?

10. Are you a member of a national trade association?

11. Have you or your employees been certified in remodeling or had any special training or education, such as earning a Certified Remodeler (CR), Certified Remodeler Specialist (CRS) or Certified Lead Carpenter (CLC) designation?

It's also important to realize that sometimes it's not the answers you get that are significant, but what you don't get. Asking the right questions is not enough. You need to pay attention to your instincts and to what information is missing.

Remodeling with Style. Construction with Care.
108 E. Epler Avenue ■ Indianapolis, Indiana 46227 ■ (317) 786-4337 ■ FAX (317) 786-4330

Builders Association of Greater Indianapolis